



LANGE

BENOIT

INTERNATIONAL BUSINESS DEVELOPMENT DIRECTOR

Bouygues Travaux Publics

Education:

Graduated Engineer, SUPELEC, High School for Electrical Engineering, France.

Professional Experience:

Benoît Lange is currently International Business Development Director with Bouygues Travaux Publics and is responsible for Russia, Middle East, and CIS countries.

Mr Lange has an engineering background and has worked in business development functions in both the power sector and water sector before joining Bouygues Travaux Publics in 2006, and has been able to accumulate a strong and diverse experience in developing PPP/BOT projects in many countries.

He is leading Bouygues's current involvement in the development of several infrastructure projects in Syria.

Prior to joining Bouygues Travaux Publics, Benoit Lange held various positions at other leading companies including: 2005 - 2006, Director, Saunier & Associates, France, where he re-started the company after judicial re-organisation and worked on the development of geothermal activity; 2004 - 2005, Consultant, IXIS Corporate & Investment Bank, France, in charge of Specialised Investment Funds (CO2 emission rights, and Public-Private Infrastructure); 1998 - 2004, Deputy Director, SAFEGE (Groupe SUEZ), France where he was strongly involved in the negotiation and management of international contracts in Libya and Honduras; 1993 - 1998; Project Director, CEGELEC, France in charge of major electrical infrastructure project development in BOT including Electrical Power Lines in Mexico, Maintenance of London Underground Infrastructure and tramway and airport platforms in France; 1993 - 1995; Export Business Development Director, France; 1989 - 1992, Manager COMSIP Inc, USA.